

PURCHASE ORDER CALCULATIONS

- All dollar totals are approximate and are meant to provide a reliable estimate as you order.
- Promo discount is set at the **lowest** discount available for companies with tiered discounts.
- "Store Promo Discount %" column can be changed to the correct level discount based on your final order.
- Companies may have specials that could apply for better discount and freight terms.
- Check with your sales representative to determine the best terms available.



2 Day Sale Flyer 2022

B&H PUBLISHING GROUP

1 Lifeway Plaza
Nashville, TN 37234

Phone 800-251-3225 / Fax 800-296-4036

LifewayTrade@Lifeway.com

Account # _____	Name _____
Phone _____	Address _____
PO# _____	City, ST, Zip _____
Backorders _____	Ordered By _____
Order Date _____	Ship Via _____

EVERYDAY TERMS: Discount: 50% books and Bibles; Church Supplies vary Free Shipping: \$500 Minimum (<i>includes Lifeway Bible Studies and Church Supplies</i>) * \$350 minimum for Munce members on catalog product orders Order Minimum: \$100 Returns: Yes, RA requested for proper credit. Surcharge: No	SALE TERMS: <u>All B&H Books and Bibles:</u> 30 % off sale price unless otherwise noted Promo discount – Books = 58%, Bibles = 60% <u>Lifeway Bible Studies:</u> No sale pricing, MAP agreement in effect	TOTAL QUANTITY 0	TOTAL DOLLARS \$0.00
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ISBN	Product Title	Author	Release Date	List Price	Sale Price / % Off	Store Promo Disc. %	QUANTITY	TOTAL
9781087774183	CSB Explorer Bible For Kids, Compass Lavender LL			\$44.99	\$29.97	30%		\$0.00
9781087765679	CSB Explorer Bible For Kids, Compass Olive LL			\$44.99	\$29.97	30%		\$0.00



2 Day Sale Flyer 2022

Capitol Christian Music Group

101 Winners Circle

Brentwood, TN 37024

Phone 800-877-4443 / Fax 615-371-6980

Account # _____ Name _____

Phone _____ Address _____

PO# _____ City, ST, Zip _____

Backorders _____ Ordered By _____

Order Date _____ Ship Via _____

EVERYDAY TERMS: Discount: 40% Free Shipping: All orders through New Day and Anchor; See distributor policy Order Minimum: See distributor policy Returns: See distributor policy Surcharge: See distributor policy	SALE TERMS: Orders are placed at full price with distributors. Post-sale credits paid through Munce. Margin at sale price is 40% after post sale credit.	TOTAL QUANTITY 0	TOTAL DOLLARS \$0.00
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ISBN	Product Title	Author	Format	List Price	Sale Price / % Off	Store Promo Disc. %	QUANTITY	TOTAL
5099908333025	Adore	Chris Tomlin	CD	\$9.99	\$5.00	40%		\$0.00
602577822032	Light Of Christmas	TobyMac	CD	\$7.99	\$5.00	40%		\$0.00
602507359850	A Jolly Irish Chrstimas V.2	Rend Collective	CD	\$9.99	\$7.99	40%		\$0.00
617884935221	Let It Be Christmas	Alan Jackson	CD	\$9.99	\$7.99	40%		\$0.00



2022 Black Friday Sale Catalog Order Form

G. T. Luscombe Company, Inc.
 PO Box 722 • Frankfort, IL 60423
 800-435-7855 Fax: 888-489-5429
 www.GTLuscombe.com • info@GTLuscombe.com

PO No. _____ Account No. _____

Ship to: _____



Qty	Description	UPC Barcode	Item No.	Retail	Promote At	PQ	Discount	Total Net
	Bible Dry-Liner Plus Study Kit – Set of 5	634989263752	26375	\$16.99	\$12.97	6	50%	\$50.97
	Bible Dry-Liner Plus Study Kit BAKER'S DOZEN PROMO!	634989263738	26373	\$220.87		1	53.8%	\$101.93
	10 Pc. Inductive Bible Study Kit	634989310104	31010	\$9.99	\$7.97	6	50%	\$29.97
	10 Pc. Inductive Bible Study Kit BAKER'S DOZEN PROMO!	634989310128	31012	\$129.87		1	53.8%	\$59.94
	Bible Study Starter Set - XL/Rainbow	634989359264	35926	\$16.99	\$12.97	3	50%	\$25.49
	Bible Study Starter Set - Slim Line/Gold	634989364046	36404	\$16.99	\$12.97	3	50%	\$25.49
	Armor of God Bible Cover Assortment – 12 Covers (3 ea.)	634989505128	50512	\$179.88		1	50%	\$89.94
	Armor of God Bible Cover Assortment – 48 Covers (12 ea.) SPECIAL PRICING!	634989505487	50548	\$719.52		1	55%	\$323.78
	Armor of God Bible Cover Black-Large	634989505616	50561	\$14.99	\$11.97	3	50%	\$22.49
	Armor of God Bible Cover Tiffany Blue-Large	634989505623	50562	\$14.99	\$11.97	3	50%	\$22.99
	Armor of God Bible Cover Black-XL	634989505814	50581	\$14.99	\$11.97	3	50%	\$22.99
	Armor of God Bible Cover Tiffany Blue-XL	634989505821	50582	\$14.99	\$11.97	3	50%	\$22.99

BAKER'S DOZEN PROMO! Buy 12, Get 1 FREE!

TOTAL \$ _____

HCCP Rep Name:	REP NAME HERE
PO #:	
Account Name:	CUSTOMER
Account Number:	CUST #
Promo Name:	Munce 2 Day Sale
Promo Code:	M2DAY2

Ship Date:	10/17/2022
Promo Start Date:	11/1/2022
Promo End Date:	12/25/2022
Order Due Date:	10/17/2022
Date Ordered:	10/26/2022
Dating:	NONE

Promotional orders submitted by the due date listed above are eligible for 90 days' dating; orders of 30 units or more receive free freight

Qty	ISBN	Title	Sale Notes	POS Credit	Price	Sale Price	Discount
	9780310637646	Beginner's Bible, CBAi	4 unit minimum order	2 Day POS	24.99	\$ 12.50	45.0%
	9780310366126	Building a Family of Faith	4 unit minimum order	2 Day POS	18.99	\$ 9.50	45.0%
	9780785290438	God of the Way	4 unit minimum order	2 Day POS	28.99	\$ 14.50	64.0%
	9780310136637	God's Creation	4 unit minimum order	2 Day POS	14.99	\$ 7.50	45.0%
	9780529100801	God's Promises for Your Every Need, NKJV	4 unit minimum order	2 Day POS	15.99	\$ 8.00	45.0%
	9781400224814	Help Is Here	4 unit minimum order	2 Day POS	26.99	\$ 13.50	64.0%
	9780310777021	I'm So Glad You Were Born	4 unit minimum order	2 Day POS	18.99	\$ 9.50	45.0%
	9781404119062	Jesus Listens, CBA Indies	4 unit minimum order	2 Day POS	26.99	\$ 13.50	45.0%
	9781400236633	Jesus Listens: 365 Prayers for Kids	4 unit minimum order	2 Day POS	18.99	\$ 9.50	45.0%
	9780718098865	Jesus, Our Perfect Hope	4 unit minimum order	2 Day POS	24.99	\$ 12.50	45.0%
	9780785291374	Marriage Devotional	4 unit minimum order	2 Day POS	28.99	\$ 14.50	45.0%
	9780310447702	NASB, The Grace and Truth Study Bible, Leathersoft, Navy, Red Letter, 1995 Text, Comfort Print	2 unit minimum order	2 Day POS	79.99	\$ 40.00	45.0%

Qty	ISBN	Title	Sale Notes	POS Credit	Price	Sale Price	Discount
	9780785247708	NET, The TEXT Bible, Hardcover, Comfort Print	2 unit minimum order	2 Day POS	39.99	\$ 20.00	45.0%
	9780310461890	NIV, Adventure Bible, Leathersoft, Coral, Full Color, Thumb Indexed Tabs	2 unit minimum order	2 Day POS	54.99	\$ 27.50	45.0%
	9780310461623	NIV, Beautiful Word Bible, Updated Edition, Peel/Stick Bible Tabs, Leathersoft, Teal, Red Letter, Comfort Print	2 unit minimum order	2 Day POS	69.99	\$ 35.00	45.0%
	9780310455837	NIV, Teen Study Bible, Leathersoft, Blue, Comfort Print	2 unit minimum order	2 Day POS	59.99	\$ 30.00	45.0%
	9780310462033	NIV, Thinline Bible, Leathersoft, Brown, Red Letter, Comfort Print	2 unit minimum order	2 Day POS	32.99	\$ 16.50	45.0%
	9780785291565	NKJV, Personal Size Large Print End-of-Verses Reference Bible, Verse Art Cover Collection, Leathersoft, Brown, Red Letter, Comfort Print	2 unit minimum order	2 Day POS	39.99	\$ 20.00	45.0%
	9780310136736	Seasons of Sorrow	4 unit minimum order	2 Day POS	24.99	\$ 12.50	45.0%
	9781400218912	Seeing Beautiful Again	4 unit minimum order	2 Day POS	24.99	\$ 12.50	45.0%
	9781400231263	Sure as the Sunrise	4 unit minimum order	2 Day POS	22.99	\$ 11.50	45.0%
	9780785251996	World of the End	4 unit minimum order	2 Day POS	28.99	\$ 14.50	45.0%
						\$ -	

Sale Stickers

0	9780310264040	Sale Stickers 30% Off Sheet of 14			-	30% off	
0	9780310270089	Sale Stickers 40% Off Sheet of 14			-	40% off	
0	9780310208556	Sale Stickers \$9.97 Sheet of 14			-		
0	9781404134119	PRICE STICKER \$5.00			-		

Total Units: 0

Total Net: \$0.00

				\$0.00	\$0.00
					\$0.00
					\$61.00

A computer POS sales report showing units sold by ISBN or cash sales receipts MUST be attached to this form and postmarked no more than 30 days after the end of the promotion to receive the credit. This form must be completely filled out to ensure proper credit to your account.

SALESPERSON: _____
DEALER: _____

DATE: _____
DATE: _____

Mail this completed form along with your computer POS sales report or cash register tape to:
 HarperCollins Christian Publishing
 Customer Service Department
 501 Nelson Place
 Nashville TN, 37214
(must be postmarked within 30 days of promo end date)

INTERNAL USE ONLY
 Discount Reason Code: CS
 Tracking Code: POSW14
 END/103113



Post Sale Credit Claim Form

Promotion: November-December Christmas

Company: Tyndale House Publishers

Terms: Submit by December 31, 2022

Submit to: Tyndale House Publishers Customer Service

351 Executive Drive

Carol Stream, IL 60188

Email: csresponse@tyndale.com

ISBN	Title	POS Units Sold	Invoice Retail Price	Invoice Purchase Discount	Purchase Net Cost Per Unit	Advertised Sale Price	SALE		SALE PRICE		POST SALE CREDIT	
							% off retail	Net Cost Per Unit	Retailer Margin	Retailer Discount	Per Unit	TOTAL Per Title
9781496444820 <i>12-Day Sale, 12/9</i>	NLT Thinline Ref Bible Filament Enabled Edi LL Rustic Brown		\$34.99	65%	\$12.25	\$10.00	71.4%	\$8.50	15.0%	75.71%	\$3.75	\$0.00
9781496440075 <i>12-Day Sale, 12/17</i>	NLT Life Application Study Bible, Third Edition, Personal Size – Brown Mahogany LL		\$69.99	65%	\$24.50	\$24.50	65.0%	\$21.50	12.3%	69.29%	\$3.00	\$0.00
9781496439314	NLT Life Application Study Bible Brown/Mahogany Leatherlike		\$74.99	65%	\$26.25	\$37.50	50.0%	\$22.50	40.0%	70.00%	\$3.75	\$0.00
9781496445384	NLT Life Application Study Bible Girls Teal Pink Flowers		\$49.99	65%	\$17.50	\$25.00	50.0%	\$15.00	40.0%	69.99%	\$2.50	\$0.00
9781414397788	NLT Life Application Study Bible Girls Purple Teal		\$49.99	65%	\$17.50	\$25.00	50.0%	\$15.00	40.0%	69.99%	\$2.50	\$0.00
9781496430779	NLT Life Application Study Bible Boys Midnight Blue		\$49.99	65%	\$17.50	\$25.00	50.0%	\$15.00	40.0%	69.99%	\$2.50	\$0.00
9781496434326	NLT Life Application Study Bible Teen Brown Leatherlike		\$44.99	65%	\$15.75	\$22.50	50.0%	\$13.50	40.0%	69.99%	\$2.25	\$0.00
9781496467966	Inspire Worship		\$18.99	52%	\$9.12	\$14.25	25.0%	\$8.55	40.0%	54.98%	\$0.57	\$0.00
9781496452528	Wish Book Christmas		\$12.99	55%	\$5.85	\$7.79	40.0%	\$4.67	40.0%	64.02%	\$1.17	\$0.00
9780842331746	Child's First Bible		\$13.99	52%	\$6.72	\$5.00	64.3%	\$3.00	40.0%	78.56%	\$3.72	\$0.00
9781496401953	M is for Manger		\$7.99	55%	\$3.60	\$5.00	37.4%	\$3.00	40.0%	62.45%	\$0.60	\$0.00

Company: _____

Address: _____

City, ST: _____

Contact Name: _____

Title: _____

Signature: _____

12-Days of Christmas Sale Titles:

- 9781496444820/NLT Thinline Reference Bible
Sales from Friday, 12/9 only
- 9781496440075 / NLT Life Application Study Bible
Sales from Saturday, 12/17 only

TOTAL: \$0.00

Date: _____